



## Press release

### **GALACTIC appoints two new distribution partners in Poland**

*Brussels, 17<sup>th</sup> January 2017 - Galactic, one of the leading European manufacturer of Lactic acid, Lactates, Enzymes, Bio-solvents and natural preservatives, is pleased to announce the appointment of two highly regarded and well renowned distributors of raw materials and active ingredients for the HI&I, CASE and Cosmetics industries.*

The two new partnership agreements will see Galactic 100% natural origin products distributed in Poland.

**IMPAG Poland** will become the official distributor of Galactic's solution in cosmetics and personal care in Poland. IMPAG is an independent international trading & service group, which has been offering raw materials and active ingredients for more than 90 years in the fields of Personal Care, Nutrition & Health, Chemicals, Metals and Pharmaceuticals.

**HSH Chemie**, a group that is recognized as the most dedicated in the chemical distribution business and as an industry leader in Central and Eastern Europe, becomes the official distributor of Galactic products in HI&I and CASE sectors in Poland.

Galactic has acquired valuable expertise in biotechnology since its creation more than 20 years ago. Based on its know-how in lactic acid fermentation and the development of many other derivatives, Galactic develops sustainable, innovative and health-friendly solutions in the field of food safety, nutrition and green chemistry. *Food, Industrial, Detergents, CASE, Cosmetics, Personal & Healthcare and Pharmaceuticals*, are among the main industries served by the Galactic's product range.

In discussing this new partnership **Jean-Christophe Bogaert, Sales, Marketing & Business Development Director, Galactic** stated: *"Partnering with such organisations as IMPAG and HSH Chemie gives us a market reach perfectly aligned with our customer-centric*

#### Galactic SA/NV

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*strategy dedicated to better understand consumers' needs and providing clean, efficient and natural solutions.”*

Under this partnership, customers from Poland will benefit from customer service and technical support in their developments.

**Ewa Rymka, General Manager, IMPAG Chemicals Poland** says: *“We are proud to announce the beginning of our cooperation with Galactic in Poland in the field of personal care. Increasing environmental responsibility and return to natural ingredients are growing trends all over the Europe. Natural, ecologically friendly products meet customer’s today’s expectations. Galactic portfolio gives great chance to boost customer’s creativity to formulate high quality and innovative products. Our specialists are looking forward to a close cooperation as well as a long-term and fruitful partnership.*

**Steven Kerr, HSH Group Industry Manager Paints & Coatings** says: *“HSH Chemie Poland is very pleased and excited to have the opportunity to represent Galactic Biosolvents in Poland for our markets of Home Care and Paints & Coatings. Sustainability and Environmental awareness are continually increasing in importance to HSH Chemie and its customers. The Galactic portfolio of high performance biosolvents will assist our customers in reducing air pollution, complying with tightening environmental legislation and contributing to a sustainable and green future.*

Galactic continues to expand its global footprint working with IMPAG Poland and HSH Chemie. These partnerships will increase Galactic presence in Poland, which offers tremendous opportunities for future developments.

#### About GALACTIC:

Galactic develops natural solutions for applications in the **food sector**, such as shelf life extension, fortification, preservation, acidification, flavour enhancement, texture improvement and colour stability. In the **industrial sector** Galactic is revolutionising with safe bio-solvents for mechanical cleaning applications, highly effective removers of polymers and resins, as well as efficient additives for paints, inks, or chemical product formulations. For the **cosmetics, personal & healthcare industry** Galactic’s portfolio includes anti-aging, wrinkle reduction, skin renewal, cleaning, pH regulation, degreasing and neutralisation, elasticity properties solutions, together with natural, bio-based solvents for decorative nail cosmetics and polish removers. Several of Galactic’s products have undergone a validation process to prove their conformity with ECOCERT and COSMOS standards. And last but not the least, Galactic’s natural lactic acid and its derivative comply with the highest quality standards required by the **pharmaceutical industry** when developing parenteral and dialyses solutions products.

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Galactic is constantly striving to find new ways to offer innovative, sustainable and easy-to-use solutions. For more information, please visit [www.lactic.com](http://www.lactic.com) or contact directly Mónica MUÑOZ MORA, Commercial Manager EMEA, [mmun@lactic.com](mailto:mmun@lactic.com).

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#### **About IMPAG :**

IMPAG is based in Switzerland (Head Quarters) and has subsidiaries in Germany, France, Austria and Poland. IMPAG has long-term partnerships with suppliers from all over the world, which develop qualitative and innovation oriented solutions.

IMPAG Chemicals Poland is focused on core business units: Personal Care, Chemistry and Health & Nutrition. A highly skilled team of chemists, pharmacists and food technologists provides customers competent support on both commercial and technical level.

Application laboratory creates innovative solutions and provides advices in formulation and technology process.

For more information, please visit: [www.impag.pl](http://www.impag.pl).

#### **About HSH Chemie:**

HSH Chemie Sp. z o.o. was amongst the first 100 foreign companies to be established in Poland under the new regulations for foreign investments which came into force in the country in 1989. HSH Chemie Poland is the oldest distributor of specialty chemicals in Poland and part of the most dedicated specialty chemical distribution group in Eastern Europe, HSH Chemie Distribution Group.

HSH Chemie Poland operates under the quality management system ISO DIN EN 9001:2008 and Responsible Care Management Framework as well as being ESAD Assessed (European Single Assessment Document).

For more information, please visit: [www.hsh-chemie.com](http://www.hsh-chemie.com)

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