



Press release

GALACTIC announces new distribution agreements in Turkey

Brussels, 13 June 2017 - Galactic, a leading European manufacturer of Lactic acid, Lactates, Enzymes, Bio-solvents and natural preservatives, is pleased to announce it has signed a distribution agreement for TURKEY with EJDER KIMYA and BIESTERFELD TURKEY, two highly regarded and well-renowned distributors of raw materials and active ingredients for the HI&I, CASE and Cosmetics, and Pharma industry.

EJDER KIMYA has started its operations in 1999 being specialized in supplying raw material, Actives and API's for Cosmetics, Pharmaceutical and Food Supplement industries in Turkey and Middle East region. Ejder Kimya will dedicate its efforts to delivering Galactic solutions effectively to Turkey cosmetics and pharmaceutical market.

BIESTERFELD TURKEY is a leading distributor of plastics and specialty chemicals in Turkey since 2004. In Turkey, Biesterfeld serves more than 2,000 customers and distributes specialty chemicals for different industries, such as personal care, cleaning, healthcare, coatings, adhesives and other industries. Biesterfeld will become the official distributor of Galactic solutions in HI&I in Turkey.

Galactic has acquired valuable expertise in biotechnology since its creation in 1994. Based on its know-how in lactic acid fermentation and the development of many other derivatives, Galactic develops sustainable, innovative and health-friendly solutions in the field of food safety, nutrition and green chemistry. *Food, Industrial, Pharmaceuticals, Cosmetics, Personal & Healthcare* are among the main industries served by the Galactic product ranges.

In discussing this new partnership, **Mónica MUÑOZ MORA, Commercial Manage EMEA, Galactic**, says: *“Turkey continues to be the key market for our company and we are pleased that EJDER KIMYA and BIESTERFELD TURKEY have become Galactic’s distribution partners. We are dedicated to better understand consumers’ needs by providing clean, efficient and natural solutions. We strongly believe that partnering with these organizations strengthens the potential of market reach perfectly aligned with our customer-centric strategy.”*

Working with well-respected distributors allows Galactic to deliver its natural solutions effectively to new markets. Hence, customers from Turkey will benefit from customer service and technical support in their developments.

Galactic SA/NV

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Mr. Ahmet Gökten, General Manager, BIESTERFELD TURKEY says: *“We are pleased and excited to have the opportunity to distribute Galactic’s green solvents for household and industrial cleaning applications in Turkey. Biesterfeld Turkey has a long experience and deep market knowledge in industrial cleaning applications with its surfactant and silicone ranges. There is an increasing demand for sustainable and environmentally friendly products from our customers. Galactic’s bio-solvents will allow us to recommend green formulations addressing our customers’ needs.”*

Pervin Ejder, Managing Director, EJDER KIMYA says: *“We are pleased to announce our partnership with Galactic in Turkey for the fields of Personal Care and Pharmaceutical Industries. We believe that the natural bio-technological products are and will be the key ingredients in the personal care and pharma industries. Natural, Eco-friendly and technological Galactic products will give the opportunity to our customers to develop more creative and innovative formulations. Our team is looking forward to create new projects using Galactic products with our customers, as well as developing new formulas at our own application laboratory.”*

Galactic continues to expand its global footprint working with EJDER KIMYA and BIESTERFELD TURKEY, constantly striving to find new ways to offer innovative, sustainable and easy-to-use solutions.

About GALACTIC:

Galactic develops natural solutions for applications in the food sector, such as shelf-life extension, fortification, preservation, acidification, flavour enhancement, texture improvement, and colour stability. In the industrial sector Galactic is revolutionising with safe bio-solvents for mechanical cleaning applications, highly effective removers of polymers and resins, as well as efficient additives for paints, inks, or chemical product formulations. For the cosmetics, personal & healthcare industry Galactic’s portfolio includes anti-aging, wrinkle reduction, skin renewal, cleaning, pH regulation, degreasing and neutralisation, elasticity properties solutions, together with natural, bio-based solvents for decorative nail cosmetics and polish removers. Several of Galactic’s products have undergone a validation process to prove their conformity with ECOCERT and COSMOS standards. And last but not the least, Galactic’s natural lactic acid and its derivatives comply with the highest quality standards required by the pharmaceutical industry when developing parenteral and dialyses solutions products.

For more information, please visit www.lactic.com or contact directly Annemarie SCHNEIDER, Area Sales Manager Industry & Care for Germany - Austria - Switzerland - Poland - Hungary - Turkey, annemarie.schneider@lactic.com

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About BIESTERFELD TURKEY:

Biesterfeld Turkey is the Turkish subsidiary of the Biesterfeld Group which has been active as an international trade and service company for 111 years. With an annual turnover of around 1.1 billion euros and approximately 765 employees, Biesterfeld is represented in over 40 locations worldwide. The mainly family-owned group is one of the leading distributors for plastics, rubber, and basic and specialty chemicals.

For more information, please visit: <https://www.biesterfeld.com/en/contact/locations/turkey/>

About EJDER KIMYA:

Ejder Kimya was founded in 1999 in Istanbul, Turkey. Ejder Kimya is representing more than 18 market leader companies in Cosmetics, Pharmaceutical and Food Supplement industries in Turkey and Middle East region. Since 2009, Ejder Kimya also provides testing services at its accredited laboratory for Cosmetic products. The company aim is to serve all its industries by providing the highest quality materials and the necessary technical support with the help of its application laboratory.

For more information, please visit: <http://www.ejderkimya.com/>

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